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TOP KENYAN MUSIC ARTISTES

CelebrityWatch Report

Quarter 1 2019

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Introduction

Celebrity Branding

Is a marketing strategy which involves celebrities or well known persons using their social status to help promote a product.

Influencer Marketing

Involves an influencer promoting a brands products through various media mostly social media more so to their following.

Emerging Trends

The world of influencer marketing is catching up with an advertising strategy that has been popular for years. Celebrity Endorsements of products are more popular than ever, especially online. Star power creates awareness and sways people into purchasing long before it was called influencer marketing.

International Examples

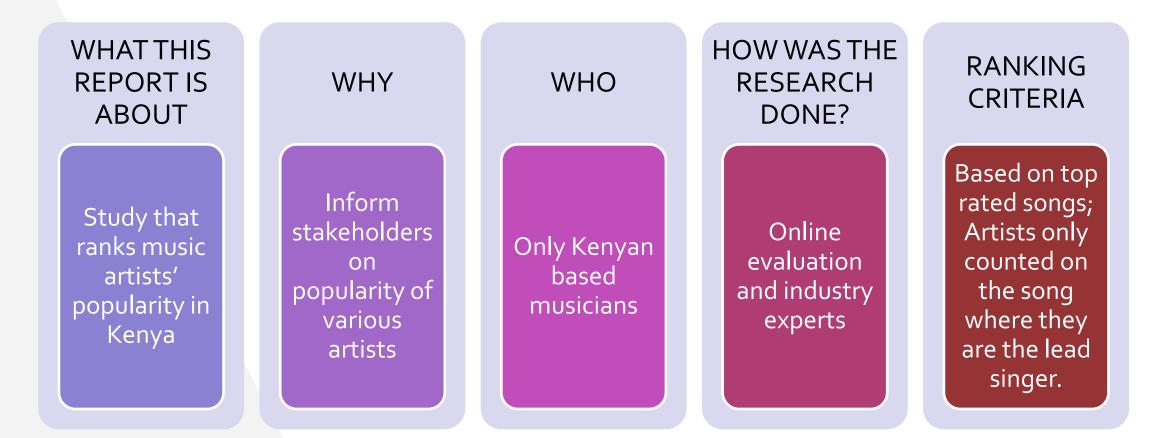
The joint venture between rapper P. Diddy and beverage giant Diageo for the Ciroc vodka brand is among the most successful celebrity partnerships in the history of the industry. Ciroc's net sales have grown from just under 50,000 cases at the time the partnership was announced to a nearly 2-million cases today. Other endorsements include Lebron – Nike, Rihanna – Puma, Justin Beiber – Calvin Klein and many more....

Local Examples

Closer home, in August King Kaka was unveiled as the brand ambassador for a campaign by Franch Cognac maker Remy Martin, we have also seen the likes of Size 8 promote the Softcare Diaper brand and Nonini working with Safaricom.

Increasingly, corporate brands are leveraging on influencer marketing to propel their brand growth. This is also a win for the artists as it means more money.

Research Summary



Data collection dates: 21st -31st March 2019

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CelebrityWatch Rating



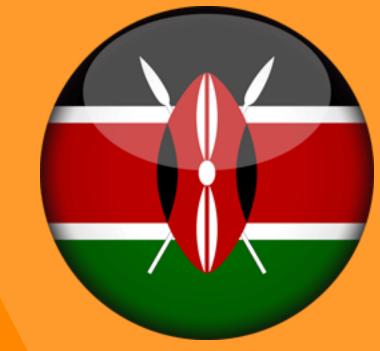
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PLATINUM: 100+ million online views

GOLD: 10-99 million online views

SILVER: 1-9 million online views



Findings TOP 10 KENYAN MUSICIANS













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research 8020 ARTISTAngela
ChibalonzaGENREGospelBEST SONGEbenezer



*Late













Eunice Njeri ARTIST

GENRE

BEST SONG

Gospel Nani kama wewe









ARTIST Mercy Masika

Gospel

BEST SONG Mwema

GENRE









ARTIST Otile BrownGENRE SecularBEST SONG Chagua la moyo









ARTISTWilly PaulGENREGospelDEST CONCL

BEST SONG I do





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ARTISTSauti SolGENRESecularBEST SONGMelanin





Entire Top 50 List OUARTER 1 of 2019



	ARTISTE	BEST RATED SONG		
1	Sauti Sol	Melanin		
2	Willy Paul	l do		
3	Otile Brown	Chaguo la moyo		
4	Nyashinski	Malaika		
5	Mercy Masika	Mwema		
6	Eunice Njeri	Nani Kama Wewe		
7	Akothee	Sweet love		
8	Angela Chibalonza	Ebenezer		
9	Florence Andenyi	Kibali		
10	Octopizzo	Oliel		
11	Shiru wa GP	Irema		
12	Sammy Irungu	Njira Ciaku		
13	Les Wanyika	Sina Makosa		
14	Bahati	Ndogo Ndogo		
15	Gloria Muliro	Narudisha		
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	ARTISTE	BEST RATED SONG
16	Sarah K	Mnyunyizi Wangu
17	Jaguar	Kigeugeu
18	Khaligraph Jones	Micasa Sucasa
19	Ringtone	Tenda Wema
20	Daddy Owen	Wewe ni Mungu
21	Gilad	Unajua
22	King Kaka	Dundaing
23	Ethic	Lamba Lolo
24	Elani	Kokoo
25	Arrow Bwoy	Digi Digi
26	Timeless Noel	Odi dance
27	Ruth Wamuyu	Ngai Murathimi
28	Kenya Catholic**	Bwana ndiye Mchungaji
29	Stella Mwangi	Lookie Lookie
30	Kidum	NITAFANYA
31	Naiboi	2 in 1
32	Size 8	AFADHALI YESU

	ARTISTE	BEST RATED SONG
33	Timmy Tdat	Wembe
34	Nameless	Butterfly
35	Phyllis Mbuthia	Githi Tiwe Ngai
36	Samidoh	Ndiri Mutwe
37	Kansoul	Bablas
38	Avril	Hello baby
39	Paul Mwai	Murangiri
40	H_ART THE BAND	Nikikutazama
41	Victoria Kimani	Prokoto
42	Bruz Newton	Zigwembe
43	Emma Jalamo	We Chayo Jathum
44	Jose Gatutura	Turio Twega
45	Zikki	Take it slow
46	Joseph Kamaru	Muhiki wa Mikosi
47	Guardian Angel	Nadeka
48	Amos & Josh	Baadaye
49	Susumila	Ngoma Imezima
50	Collo	Bazokizo

Summary

- Sauti Sol maintain a comfortable lead over the other artistes. Sauti Sol are 1.5 times bigger that their closes rival Willy Paul. With this size of a gap, they are most likely going to be Kenya's top artistes for years to come
- In East Africa, Kenyan musicians ranks far ahead of Ugandan artists. However, Tanzanian artistes (led by Diamond Platnumz) are at least 5 times bigger than our own. To put it into perspective if Sauti Sol (Kenya's top) were to compete with Tanzania artistes, they would come rank number 5 behind Diamond Platnumz, Harmonize, Rayvanny and Ali Kiba in that order.
- Unlike other East African countries, Kenya gospel musicians rank high. Of the top 10 musicians, 5 are gospel artists including the late Angela Chibalonza implying a very religious population
- Otile Brown's controversies have worked in his favour as people are listening to his music. He rose from previously being number 5 to number 3 edging out Mercy Masika and Nyashinski

Any questions? Reach us today on <u>ask@research8020.com</u> or +254 7 8020 8020



THANKS

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